

2024 Caterpillar

Sales Training Schedule (North America)

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Click on Course Title below to register online

ISR Boot Camps (Inside Sales Rep)

Machine Retail (Course #44214), CI Aftermarket (Course #40143), Energy & Transportation (Course #41443)

Course	Course No.	Location	Date
CI Aftermarket ISR Boot Camp	40143	Raleigh, NC	February 5-9, 2024
Machine Retail ISR Boot Camp	44214	Raleigh, NC	March 11-15, 2024
E&T ISR Boot Camp	41443	Lafayette, IN	April 8-12, 2024
CI Aftermarket ISR Boot Camp	40143	Peoria, IL	April 22-26, 2024
Machine Retail ISR Boot Camp	44214	Raleigh, NC	May 6-10, 2024
CI Aftermarket ISR Boot Camp	40143	Peoria, IL	June 10-14, 2024
Machine Retail ISR Boot Camp	44214	Raleigh, NC	August 5-9, 2024
CI Aftermarket ISR Boot Camp	40143	Peoria, IL	August 19-23, 2024
E&T ISR Boot Camp	41443	Lafayette, IN	September 9-13, 2024
Machine Retail ISR Boot Camp	44214	Raleigh, NC	October 7-11, 2024
CI Aftermarket ISR Boot Camp	40143	Peoria, IL	November 18-22, 2024

PSSR Boot Camps (Product Support Field Sales Rep)

Construction Industries (Course #45559), Energy & Transportation (Course #52790)

Course	Course No.	Location	Date
Construction PSSR Boot Camp	45559	St. Augustine, FL (Hosted at Ring Power)	March 5-8, 2024
E&T PSSR Boot Camp	52790	St. Augustine, FL (Hosted at Ring Power)	March 5-8, 2024
Construction PSSR Boot Camp	45559	Denver, CO	June 4-7, 2024
E&T PSSR Boot Camp	52790	Denver, CO	June 4-7, 2024
Construction PSSR Boot Camp	45559	Kansas City, MO	September 16-19, 2024
E&T PSSR Boot Camp	52790	Kansas City, MO	September 16-19, 2024
Construction PSSR Boot Camp	45559	Phoenix, AZ	December 3-6, 2024
E&T PSSR Boot Camp	52790	Phoenix, AZ	December 3-6, 2024

ISR Manager Performance Breakthrough Training

CI Aftermarket (Course #44216), Machine Retail (Course I-19MYOV), Energy & Transportation (Course I-VXR98V)

Course	Course No.	Location	Date
Machine Retail ISR Manager Training	I-19MYOV	VIRTUAL	February 21-23, 2024
CI Aftermarket ISR Manager Training	44216	VIRTUAL	March 20-22, 2024
E&T ISR Manager Training	I-VXR98V	VIRTUAL	July 16 – 18, 2024
CI Aftermarket ISR Manager Training	44216	VIRTUAL	November 13-15, 2024

ISR Expert Level Sales Training

CI Aftermarket (Course #42553), Machine Retail (Course I-0YRXY1), Energy & Transportation (Course I-0WREWV)

Pre-Requisite: ISR Boot Camp

Course	Course No.	Location	Date
CI Aftermarket ISR Expert Training	42553	VIRTUAL	January 15-19, 2024
Machine Retail ISR Expert Training	I-0YRXY1	VIRTUAL	January 22-26, 2024
CI Aftermarket ISR Expert Training (AM) CI Aftermarket ISR Expert Training (PM)	42553	VIRTUAL	October 21-25, 2024
Machine Retail ISR Expert Training	I-0YRXY1	VIRTUAL	November 4-8, 2024
E&T ISR Expert Training	I-0WREWV	VIRTUAL	November 4-8, 2024

PSSR Expert Level Sales Training

Construction Industries (Course #55325) & Energy & Transportation

Pre-Requisite: PSSR Boot Camp

Course	Course No.	Location	Date
CI PSSR Expert Training	55325	Kansas City, MO	May 14-15, 2024
E&T PSSR Expert Training	N/A	Kansas City, MO	May 16-17, 2024

For more information contact:

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